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## Mentoring: The Missing Link to Small Business Growth and Survival



## By Kathleen McShane, SBA Official,

As a former small business owner and entrepreneur, I know first-hand the support, resources and access to networks and financing that entrepreneurs need. While there are many businesses that experience success, the fact remains that only half of all small businesses survive more than five years (source: SBA Office of AdvocacyDownload Adobe Reader to read this link content); and about 10-12 percent of all employee-based firms close each year. There is growing evidence, however, that connecting a business with a mentor can change this statistic.

Having a mentor can change the playing field for a small business. Research has shown us that small businesses that receive mentoring early in the development of the business achieve higher revenues and increased business growth. A survey by the UPS Store found that 70 percent of small businesses that received mentoring survived more than five years – double the survival rate of nonmentored businesses. The same survey found that 88 percent of business owners with a mentor said that having one was invaluable.

When Lorena Cantarovici first set her sights on entrepreneurship, she attended a workshop run by

a SBA Denver Small Business Development Center that helped her develop her first business plan. Lorena's love for hand-crafted empanadas turned into a thriving small business. Early on, she got counseling from the SBDC on accounting, marketing, legal issues and risk management. As demand soared, her business grew and she was able to move from a converted kitchen in her garage to a storefront.

Because starting a business can be overwhelming, a mentor can help to navigate the complex challenges that often come with being a business owner. There are many factors involved in business startup, from applying for licensing to securing financing. And those factors can have an impact on turning one's passion into a profitable business. Getting guidance from someone who has been there themselves as an entrepreneur or business owner can be an added asset. In addition, there are resources available to provide business owners with the knowledge and guidance that are key to business growth, development and survival.

Having a business mentor can yield many benefits and provide the expertise that you might not have. A mentor can help you avoid common pitfalls through their real-life experiences. And a mentor can help establish you as a lifelong learner.

The SBA's experienced volunteer mentors can provide meaningful business advice, some at no cost. Lorena is a great example of entrepreneurship, and a symbol of the many ways the SBA supports entrepreneurs as they start and grow. She was even honored as the SBA's Colorado Small Business Person of the Year in 2017.

There are several SBA resources in the community committed to making your small business a success.

Working with a mentor or counselor from SCORE, a Small Business Development Center, Women's Business Center or a Veterans Business Outreach Center can help with all aspects of starting, growing or expanding your business.

#### SBA's sources of mentoring and counseling:

Women's Business Centers (WBCs) are part of a nationwide network that provides business training, counseling and other resources to help women start and grow successful businesses. Tied closely to the SBA, WBCs are also able to advise women about business financing such as SBA loan programs. If you are interested in selling to the U.S. government, WBCs can also provide guidance and training resources to help you get started and navigate the process.

Small Business Development Centers (SBDCs) help entrepreneurs realize their dream of business ownership, and SBDC counselors can help businesses remain competitive in an ever-changing global economy. Business owners can access free one-on-one counseling and low-cost training. Some of the counseling and training topics available include marketing, regulatory compliance, technology development and international trade.

**SCORE** is the nation's largest network of volunteer business mentors. These business executives share real-world knowledge at no cost and fit your busy schedule. SCORE mentors are available as often as you need in person, via email or over video chat.

Veterans Business Outreach Centers provide entrepreneurial development services such as business training, counseling and resource partner referrals to transitioning service members, veterans, National Guard & Reserve members and military spouses interested in starting or growing a small business.

## **SOURCE:**

https://www.sba.gov/blogs/mentoring-missing-link-small-business-growth-and-survival





Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers

for:

Caltrans Contract 08-0Q75U4 Construction on State Hwy 60

in San Bernardino and Riverside Counties

from Euclid Avenue Undercrossing in Ontario to Route 60/91/215 Separation in Riverside

## Bids Friday, February 15, 2019 per Addendum 5

Description of Work, Services & Supply (but not limited to): Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

## ENGINEER'S ESTIMATE is \$140,000,000

14% DBE Project Goal
\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

## **Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612 socal.estimating@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <a href="https://www.atknextranet.com">https://www.atknextranet.com</a> prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:

Please go to the Caltrans Contracts web site

http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com



Requesting subcontractor bids for the

Oak Leaf Meadows new apartment construction project in Oakdale, CA.

Plans and bid documents are available at: Sisler and Sisler Construction, Inc., 2930 Ramona Ave. Suite 600, Sacramento, CA 95826 (916)852-6488 and

Builder's Exchange of Stockton, www.besonline.com and Valley Builder's Exchange, www.valleybx.com

Bids due: Friday, 2/8/19 by 12:00 p.m.

to Sisler and Sisler Construction, Inc. Fax bids to: (916)852-6038.

We are an Equal Opportunity Employer

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

## **Advertisements**

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

## **Faxed and Eblast Solicitations**

Targeted mailings sent to businesses per your criteria.

## **Telemarketing**

Telephone follow-up calls that follow a script of 5 questions you create.

## **Computer Generated Reports**

Will fit right into your proposal, along with a list of interested firms to contact.

## **Contact Info:**

795 Folsom Street, 1st Flr, Room 1124 San Francisco, CA 94107 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

## **Publisher of**

Small Business Exchange weekly newspaper





Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SURS

Survey, Electrical, Fencing, Masonry, AC Paving SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

HI-Desert Water District Wastewater Reclamation Project
Phase 1 Collection System

Bid Package B3 Kickapoo Pump Station Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District
BID DATE February 26, 2019 @ 2:00 p.m.

**Sub & Vendor Bids Due Prior** 

## **Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

**Contact: Rick Welshiemer** 

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, and by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

HORSETHIEF CANYON WATER RECLAMATION FACILITY EXPANSION Owner: Elsinore Valley Municipal Water District (EVMWD)

Location: Corona, CA

Bid Date: March 7, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc. 667 Brea Canyon Road, Suite 30 · Walnut, CA 91789 Phone: (909) 595-4397, Fax: (909) 444-4268 Contact: Lori Olivas, Iori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, Riprap, Aggregate, AC Paving, HDPE Liner, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Miscellaneous Metals, Architectural Casework, Insulation, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Glazing, Louvers, Metal Framing and Drywall, Painting & Coatings, Signage, Fire Protection, Metal Building Systems, Truck Scale System, HVAC, Equipment, Electrical & Instrumentation

Plans and Specifications: You may obtain a free download from EVMWD's online bid system at: https://www.planetbids.com/portal/portal.cfm?CompanyID=32069&BidID=54310.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

## CAHILL CONTRACTORS LLC

requests bids from Certified SBE Subcontractors and Suppliers for ALL trades <u>EXCEPT</u>:

Fire Sprinkler / Solar Hot Water

## 88 BROADWAY - REMAINING TRADES 88 Broadway, San Francisco, CA 94111

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/21/19 @ 2 PM

Voluntary Pre-bid Meeting: TBD **BID DOCUMENTS:** 

Please contact Colby for access to documents on BuildingConnected.

#### CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

#### **CAHILL CONTRACTORS LLC**

requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

> Fire Sprinkler / Solar Hot Water 735 DAVIS - REMAINING TRADES 735 Davis, San Francisco, CA 94111

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/21/19 @ 2 PM

Voluntary Pre-bid Meeting: TBD

## **BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.

## CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

#### CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following trades:

Rough Carpentry / Finish Carpentry / Insulation / Roofing / Sheet Metal / Doors, Frames, Hardware / Overhead Coiling Doors / Tile, Stone, Masonry / Acoustical Ceilings / Flooring / Contrete Staining, Sealers, Polishing / Painting / Misc. Specialties / Toilet & Bath Accessories / Pest Control / Trash Chutes & Compactors / Window Treatments / Landscape / Asphalt Paving & Striping / Site Concrete, Pavers

## 681 FLORIDA STREET - REMAINING TRADES 681 Florida St, San Francisco, CA 94110

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/28/19 @ 2 PM BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

## CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.





## DESILVA MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: **ERIC ALLRED** Website: www.desilvagates.com An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 50 –
CONSTRUCTION ON STATE HIGHWAY IN
SACRAMENTO COUNTY FROM
HOWE AVENUE OVERCROSSING TO
0.65 MILE EAST OF 65TH STREET
Contract No. 03-1F1904,
Federal Aid Project No. ACNH-P050(148)E
Disadvantaged Business Enterprise Goal
Assigned is 17%

**OWNER** 

STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: February 12, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION SUPPLIER, SAWCUTTING, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: **ERIC ALLRED** Website: www.desilvagates.com An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

2019 NORTH MAIN STREET REHABILITATION Contract No. 18-27

Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER

CITY OF WALNUT CREEK 1666 North Main Street, Walnut Creek, CA 94596

Bid Date: FEBRUARY 12TH, 2019 @ 2:30 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner at Public Services Department, City Hall, Second Floor, Engineering Division, 1666 North Main Street, Walnut Creek, CA 94596 or from the Owner's site at http://www.walnut-creek.org/departments/public-works/engineering-services/capital-investment-program/projects-out-to-bid.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

# GOLDENGATE

11555 Dublin Boulevard Dublin, CA 94568-2909 Phone: (925) 829-9220 Estimator: JACK SHEWMAKER Website: www.desilvagates.com

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 1 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM SAN MATEO COUNTY LINE TO HOLLOWAY AVENUE AND FROM LINCOLN WAY TO RUCKMAN AVENUE UNDERCROSSING,

Contract No. 04-4K1104 Federal Aid Project No. ACSB1NH-P001(654)E Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:
STATE OF CALIFORNIA –
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

## BID DATE: February 15, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www. transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.



REQUEST FOR QUALIFIED/CERTIFIED DBE SUBCONTRACTOR AND SUPPLIER PARTICIPATION

I-5 Sacramento Corridor Enhancement Project- REBID Caltrans Contract Number: 03-0H10U4 DBE Goal 15%

Bid Date: March 6, 2019 at 2:00 PM

Separate quotes/pricing required from subs & suppliers for the base bid item(s) and the additive bid item(s). Quotes not received by 1:00 PM on bid day may not be reviewed/evaluated.

Flatiron West Inc. requests DBE subcontractor and supplier participation for the following Items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, CIDH, Pile Driving, Joint Seal Assembly, Rebar, Shotcrete, Soil Nail Walls, Tie Back Anchors, Overhead Signs, AC Dike/ Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping, Electrical, Minor Concrete, Masonry, Pavement Fabric, Asphalt Crack Seal, Horizontal Drain, Grind PCC Pavement, Saw & Seal PCC, PCC Paving, PCC Demo, Remove and Replace Rapid Set Concrete, Polyester Concrete Overlay, Furnish/Erect Precast Girders, Cement/Lime Treatment, Aggregates: Class 2AB & Sand, Ready Mix, Concrete Pumping, Concrete Piling, Steel Soldier Pile, Underground Pipe Products: RCP & CSP, Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Geotextile Materials, Paving Oil, Underground Precast, Street Sweeping and Traffic Control.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/ or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php to enter the Advertised Projects page and scroll to Contract number: 03-0H10U4. Sign in is required to access project plans.

Project documents may also be viewed in our office by appointment only, or downloaded for FREE from our Box ftp site. Please send an email request to NorCalBids@flatironcorp.com to view/access plans and specs for FREE on our BOX.com ftp site, or to set-up an appointment to view and meet with an estimator in our office.

Please send all quotes by email to NorCalBids@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Quotes can be emailed to: NorCalBids@flatironcorp.com
An Equal Opportunity Employer
Contractor License 772589

## ARTHUR J. GALLAGHER & CO.

Requests bids from Certified LBE Subcontractors and Suppliers for the following:

- Administrative Services
- Crisis Management and Emergency Response Services

This is for upcoming City and County of San Francisco projects involving insurance and risk management.

Please contact John Chino, Area Senior Vice President, for details. (949) 349-9827 | John\_Chino@ajg.com



Insurance | Risk Management | Consulting



10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 946-3823 Contact: Coryn Reichenau Email: SWIPDBE@Kiewit.Com

Santa Monica Sustainable Water Infrastructure Project Request for Proposal – Notice of Interest Email : SWIPDBE@Kiewit.Com

Kiewit is preparing a proposal for the Santa Monica Sustainable Water Infrastructure Project and is seeking quotes from all qualified Disadvantaged Business Enterprises (DBE) and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of DBE certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State Implemented DBE Certification Program with U.S. citizenship, Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The Sustainable Water Infrastructure Project is a progressive design-build project that consists of two different sites. The first site is the Santa Monica Urban Runoff Recycling Facility (SMURRF). The SMURRF is an existing best management practice for the treatment of dry-weather runoff. The work at the SMURRF includes upgrading components to increase the capacity of the system, installing a new reverse osmosis unit, enclosing the effluent equalization tank, new security fencing, and other architectural features. The second area is the Civic Center and involves the underground construction of a new 1 million gallon per day advanced water treatment facility and a 4.5 million gallon storm water storage tank. The facility will typically be used to treat wastewater for non-potable reuse, but during a rain event, will also capture and treat storm water.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scope categories below. All firms interested in providing a quote in their respective areas of work or specialty, must provide a notice of interest to receive a bid package as instructed below.

Excavation and Backfill • Shoring • Structural Concrete • Mechanical Piping and Equipment • Utilities

Demolition • Landscaping • Solar • Fencing • Flatwork • Paving • Striping and Signage • Architectural

Electrical and Instrumentation • HVAC • Paintings and Coatings • Waterproofing • Fire Protection

Elevator • Professional Services • Environmental • Construction Site Services

If you are interested in providing a quote for this project, please contact us at the e-mail address noted below no later than 4:00pm PST, Friday, April 5, 2019. Responding firms will then be issued an "Invitation to Bid" with bid instructions and project information. Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. This is a Public Works project that is fully subject to Department of Industrial Relations (DIR) requirements. The project is partially financed by federal funds and is subject to American Iron and Steel (AIS) and DBE requirements. This is a prevailing wage job pursuant to the provisions of Section 1773 of the State Labor Code. Kiewit is signatory to the union labor agreements for carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed.

"Kiewit is an Equal Opportunity Employer.

Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 **Contact: Jason Martin** 

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

> Add Auxiliary Lane **Hwy 50 Sacramento** Caltrans #03-1F1904

BID DATE: February 12, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Clearing & Grubbing, Chain Link Fence, Temporary Fencing, Sweeping, ADL Burial Location Report, Treated Wood Waste, Roadway Excavation (Type R-1 Aerially Deposited Lead), Geosynthetic Reinforcement, Planting & Irrigation, AC Dike, Tack Coat, CIDH Concrete Pile, Structural Concrete, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Alternative In-Line Terminal System, Striping & Marking, Electrical and **Construction Materials** 

## An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hq/esc/oe/weekly\_ads/index.php.

## SGDM, LLC

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontract/Supplier for the following

San Francisco Unified School District San Francisco International HS @ Enola Maxwell Prop 39 Energy Measures SFUSD Project No.: 12009 Bid Date: February 13, 2019 @ 2:00 PM

PLEASE FAX US YOUR BID PROPOSAL AT LEAST 2 HOURS PRIOR TO THE BID OPENING.

THANK YOU.

## SGDM. LLC

100 Clement St., 2nd Flr. San Francisco, CA 94118 Contact: Henry Mak Tel: (415) 688-9869 Fax: (415) 226-1123

We Are An Equal Opportunity Employer

## **NBC Construction**

as a "GENERAL CONTRACTOR" is requesting Proposal on "ALL TRADES" from all qualified subcontractors & suppliers, including

DVBE, LBE, DBE, SBE, MBE, WBE

firms for the following project:

## PROJECT TITLE:

**PROP 39 ENERGY MEASURES** AT SAN FRANCISCO INTERNATIONAL HIGH SCHOOL

> SFUSD Project Number: 12009 PROJECT LOCATION:

San Francisco International High School

@ Enola Maxwell

655 DE HARO STREET

San Francisco, CA 94107

Owner: San Francisco

**Unified School District** 

**NBC Construction** 

850 South Van Ness Avenue

San Francisco, CA 94110

Phone # 925-324-2727 · Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through DIR website. Plans are available for viewing and ordering at:

ARC 100 Hooper Street Suite 20, SF Phone Number 415-537-2235

Submit & Fax all proposals to 800-622-9144 For more information

Please call Mike Schalchi at (925)-322-7473

## CWS Construction Group INC. **General Contractor** Lic # 811153

94 San Benito Way Novato, CA, 94945 Phone:415-599-6545 Fax:415-209-0228

Invitation to bid as Subcontractor, supplier or vendor Certified DVBE, MBE, LBE, SBE or WBE Contractors are encouraged to bid.

## **Subtrades Needed:**

Demolition, Hazardous Abatement, Electrical, Plumbing, Grading, Paving, Fencing

Project Name:

Clarendon ÉS Interim Housing

Location: 500 Clarendon Ave, San Francisco CA

Bids Due:

February 12th, 2019 @ 11:00 Engineers Estimate: \$675,000

Participation Goals:

DVBE 3%, Equal Opportunity

Please Contact Charlie Slack at

Charliejr.cws@gmail.com

for contract documents

Please Submit All Proposals To: Charlie Slack

Charliejr.cws@gmail.com Or fax: 415-209-0228 For More information please call 415-599-6545

## **Public Legal Notices**

## CITY OF LOS ANGELES DEPARTMENT OF TRANSPORTATION (LADOT)

## NOTICE REQUEST FOR PROPOSALS ENHANCED TRANSIT TECHNOLOGIES CITY OF LOS ANGELES DEPARTMENT OF TRANSPORTATION

The City of Los Angeles Department of Transportation (LADOT) is releasing the Enhanced Transit Technologies Request for Proposals in the week of February 1, 2019. This RFP is for the procurement, installation, and integration of transit-oriented technology on LADOT transit vehicles, including but not limited to CAD/AVL system, vehicle Wi-Fi technology, and other technologies.

Interested respondents can view and download the Request for Proposals (RFP) from the Los Angeles Business Assistance Virtual Network (BAVN) website at https://www.labavn.org/ (prior registration required).

The City of Los Angeles does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its programs, services, and activities.

## Outreach February 2019

Events for San Francisco Chinese New Year 2019 will take place soon—and you can't miss the Grand Parade on February 23! Starting on the corner of 2nd and Market streets, this parade is one of the largest Chinese New Year's celebrations in the world. People will come from near and far to help ring in the Year of the Pig. And if you're attending, Muni can help you get to there and back again, car-free. Save time and avoid crowds by purchasing your fare before boarding Muni with MuniMobile®. Skip the lines and buy ticks ahead of time or on the go, then activate when you are ready to ride. With MuniMobile, your phone is your fare.

## FIND FREE TO LOW-COST IMMIGRATION LEGAL HELP IN SAN FRANCISCO Visit the City of San Francisco's Immigrant Support

Hub (immigrants.sfgov.org) to find immigration legal service providers that speak your language, are high quality, trusted, free to low-cost, and help you with your application fees. Get connected to information on immigration screenings, DACA, asylum, green card renewal, TPS, deportation counsel and much more at: immigrants.sfgov.org

Come see your local government at work!
The Board of Supervisors hold weekly meetings most Tuesdays at 2:00 p.m. in Rm. 250 of San Francisco City Hall.

Share Your Best Thinking
Attend public comment during the full Board of Supervisors meetings, or a Committee meeting held weekly in the Legislative Chamber or the Committee Room (Rm. 263 of San Francisco City Hall)

## UNABLE TO ATTEND A COMMITTEE OR BOARD MEETING IN PERSON? 1. Watch the rebroadcast on Channel 26.

Watch live online at sfgovtv.org. Obtain Agendas and Minutes at

sfbos.org/events/calendar/upcoming

Use Your Subject Matter Expertise
Apply to serve on an Advisory Body. Before long
you will be advising the Board and the Mayor on City

policy! Visit our Vacancy page: <u>sfbos.org/vacancy-boards-commissions-task-forces</u>

## CONTACT US TO LEARN HOW TO SEARCH FOR WHAT'S BEING PLANNED FOR YOUR NEIGHBORHOOD.

Online: Board.of.Supervisors@sfgov.org
By Phone: (415) 554-5184
In Person: Room 244, San Francisco City Hall #1 Dr.
Carlton B. Goodlett Place, SF, CA, 94102
Monday – Friday 8:00 a.m. to 5:00 p.m.



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

## Contract No. 1000013086 JOB ORDER CONTRACT J44 GENERAL BUILDING SERVICES

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30:00 p.m. on February 27, 2019, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/ biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful Contractor during the term of the Contract. The scope of work may include repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, buildings, structures, or other real property.

The Contract Term is 730 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 4 years.

The Maximum Contract Value is \$5,000,000, with a guarantee to receive opportunity to perform a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Teenchee Le at 415-558-4023.

Bids will not be accepted from contractors currently holding a JOC contract with San Francisco Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has been issued Task Orders valued by the City in an amount equal to or exceeding 90% of the Maximum Contract Value of the existing JOC contract.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using preset Unit Prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

The Contract will be awarded to the lowest responsible responsive bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Diane Mai-Tran at 415-558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B

A pre-bid conference will be held on February 13, 2019 at 1:30 p.m. at 30 Van Ness Avenue, 3rd Floor Golden Gate Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for no less than \$125,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Initial Payment Bond amount of \$1,250,000, must accompany each bid.

#### Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

CNS-3217712# SMALL BUSINESS EXCHANGE

Outreach February 2019
The Office of Small Business (OSB) is the city's central point of information and assistance for small businesses and entrepreneurs in San Francisco. Our certification of the Company of the Com services include:

services include:

One-on-one case management assistance including customized checklist on required licenses and permits.

Referrals to technical assistance, financing options and local resources to help your business grow and thrive.

Services available by phone, walk-in and by appointments in English, Spanish and Chinese.

OSB administers the Legacy Business Program which recognizes community-serving businesses that have operated in San Francisco for over 30 years to ensure their continued viability and success. Legacy Businesses are what make San Francisco a unique and special place; they are bars, restaurants, retail stores, hair salons, service providers and much more. Visit our website to learn about these businesses on the Legacy Business Registry.

Office of Small Business

City Hall, Room 110

City Hall, Room 110 Office hours: Monday-Friday, 8AM-5PM 415-554-6134

Office flours, wioriday-rinday, orani-orani
415-554-6134
www.sfosb.org
www.businessportal.sfgov.org
Child support matters can be complicated, stressful, and confusing. The Department of Child Support Services helps parents understand the process so they know their rights and options for making and receiving support payments. Call us today at (866) 901-3212 or visit our office at 617 Mission Street to learn how we can help you. Information is also available online at <a href="https://www.sfgov.org/dcss.">www.sfgov.org/dcss.</a>
Park Smart In 2019
The San Francisco Police Department wishes you a safe and happy 2019 and reminds you to Park Smart to help prevent auto burglaries:
\*Keep valuables with you, not in your vehicle.
\*Shopping? Hold onto your purchases until you leave.

\* Keep valuables with you, not in your vehicle.
\* Shopping? Hold onto your purchases until you leave. Thieves often watch parking lots to spot shoppers dropping bags off in their car.
\* Visiting? Check luggage at your hotel- don't leave it in your auto.
If your car has been burglarized, here's what to do:
\* Is the break-in happening right now? Call 9-1-1 with your location and a suspect description.
\* Did the break-in already happen? Report the crime on the non-emergency line at 1-415-553-0123. You may request that an officer come to the scene. You can also call 3-1-1 and file a police report online at <a href="https://sanfranciscopolice.org/reports">https://sanfranciscopolice.org/reports</a>. Visit any San Francisco Olice station to have your vehicle fingerprinted.
San Francisco Unified School District is looking for people interested in supporting our youth as Special

San Francisco Uniffed School District is looking for people interested in supporting our youth as Special Education Instructional Aides and Substitutes! If you're responsible, passionate about working with youth and looking for a job with a flexible schedule, we would love to have you on our team!

Thursday, February 7, 2019
5:00 – 8:00pm
555 Franklin Street, Irving Breyer Board Room During the hiring event, we will provide a brief overview of working at SFUSD, review your materials for placement and make employment offers for the 2018-2019 school year on the spot! Questions? Email Ellen Tieu at tieue@sfusd.edu.

RSVP at: https://goo.gl/yHN5g6!
CNS-3213423#



Office, Warehouse, and Land Available for Lease. Call or email for vacancies

> Jeffrey A. Bauer Senior Leasing Manager Port of San Francisco Pier 1 San Francisco, CA 94111 Website: www.sfport.com

Direct (415) 274-0514 Main (415) 274-0400 Efax (415) 544-1714 Email jeff.bauer@sfport.com

CNS-3212409#